

THE CLUB @ EAGLEBROOKE ADMINISTRATIVE REPORT

June 25, 2018

Team,

Happy Monday! Below is our Monday Administrative Report:

- **Rounds & Revenue Performance**
 - Over the past 7 days, Eaglebrooke has averaged 103 rounds per day. This is UP from the previous week (99 Rounds per day).
 - Member Rounds = 420 → Prior Week = 388
 - Outing Rounds = 0 → Prior Week = 70
 - Public Rounds = 303 → Prior Week = 235
 - Membership Sales – no updates to report
 - A La Carte Sales: \$14,482 (Prior week was \$14,944).
 - Trivia Night went well. We had 71 ppl in the Trophy Room on Saturday night generating \$2,467 in revenue for the facility.
 - Wednesday night (Chef's Smorgishbord) was good. We sold 41 meals off the buffet and generated \$2,356 in revenue
 - On Course Sales: \$1,738 (Prior week was \$1,697)
- **Personnel Update**
 - We lost one of our line cooks this past week (Darius). Over the last 3 months, we have had multiple HR issues with this individual. We are still in good shape from a staffing level in the kitchen, and the moral is very strong right now.
 - I had a good interview with a swim instructor last week. We are working to bring her in and have another conversation.
- **Product Update**
 - The golf course continues to be in great shape.
- **Marketing Update**
 - Member and Resident email for the week (Chef's Specials, Family Night, Community League, WLGO, 4th of July events).
 - Creating details for a Tennis/Golf Camp for the end of July.
 - Working to create a press release for all of the good things that we have going on at the facility (Canadian Tour Q-School, Senior PGA Tour Q-school, Renovation completed, etc).
- **Capital Update**
 - Mikes painting has started the painting of the pool house.
- **Forecast Numbers relative to June budget –**
 - Rounds – 591
 - Revenue – \$41,081
 - EBITDAR – \$34,572

- **End of Year Forecast-**
 - o EBITDAR - \$9,383