



Eaglebrooke
Lakeland, FL 33813
CLUB SUMMARY

CALENDAR

" INSERT CLUB LOGO HERE "

YEAR	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	TOTAL
ROUNDS OF GOLF	2,884	2,817	2,673	2,931	3,410	4,217	3,592	2,896	2,476	2,653	2,384	1,717	34,650	

REVENUES

Greens Fees	18,217
Cart Fees	37,362
Driving Range	1,130
Golf Cards/Passes	14,500
Pro Shop Sales	70,587
Food & N/A Beverage	34,008
Beverage - Alcohol	-
Other Food & Beverage Revenue	-
Other Golf Revenues (club rental, handicap, locker, bag storage & GPS Fees & Advertising)	-
Clinic / School Revenue	-
Dues Income - Monthly Dues	-
Initiation Fee Income / Annual Membership Fees	55,573
2018-50	-
2019-50	-
2020-50	-
2021-50	-
2022-50	-
2023-50	-
2024-50	-
2025-50	-
2026-50	-
2027-50	-
2028-50	-
2029-50	-
2030-50	-
Miscellaneous Income - (Does not feed to split Summary pages)	231,367
TOTAL REVENUE	223,027

COST OF SALES

COGS - Pro Shop Merch.	65.0%
COGS - Food	37.6%
COGS - N/A Beverage	2.9%
COGS - Alcohol	30.0%
TOTAL COST OF SALES	43,134

GROSS INCOME

LABOR

General and Administrative Labor	17,578
Golf Course Maintenance Labor	9,618
Food and Beverage Labor	31,158
Amenities Labor	35,388
Sales and Marketing Labor	4,017
Total Direct Labor	97,759
Total Payroll Taxes	9,287
Total Medical/Health Benefits	6,622
Insurance - Workers Comp	3,594
Total Labor Burden	19,504
TOTAL LABOR EXPENSE	117,262

Total Labor as a % of Total Revenue

State Rate	51%
Other	50%
Other	42%
Other	51%
Other	42%
Other	38%
Other	43%
Other	60%
Other	62%
Other	67%
Other	81%
Other	50%

OTHER OPERATIONAL EXPENSES

General & Administrative Expense	8,375
Golf Course Maintenance Expense	21,115
Food and Beverage Expense	28,214
Amenities Expense	10,150
Sales and Marketing Expense	725
Golf Cart Lease (Fees from Lease Tab)	2,697
Equipment Leases (Fees from Lease Tab)	3,014
FT RE and Other Equipment Leases (Fees from Lease Tab)	10,202
Taxes - Real Estate	2,088
Insurance - P and C	-
12 Months equal	-
TOTAL OTHER OPERATIONAL EXPENSES	96,860

TOTAL EXPENSES

GL CODE	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	TOTAL
4500-50	9,425	10,219	15,925	6,996	13,893	13,567	13,391	13,019	8,893	8,982	6,484	5,285	126,079
26,942	28,178	40,679	23,485	24,772	30,412	30,412	27,417	33,319	21,186	18,931	16,114	22,594	314,039
970	799	884	884	972	1,195	1,195	1,115	977	803	772	722	614	10,675
10,202	8,311	12,232	8,039	9,066	11,213	11,213	10,681	10,083	7,564	7,662	7,157	7,828	109,738
47,539	47,507	69,721	39,382	48,703	56,388	56,388	52,603	57,398	38,446	36,246	30,477	36,121	560,530
183,828	175,520	221,636	195,826	242,483	263,447	263,447	232,406	224,349	155,016	152,804	139,793	139,818	2,326,927
9,425	10,219	15,925	6,996	13,893	13,567	13,391	13,019	8,893	8,982	6,484	5,285	5,285	126,079
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